

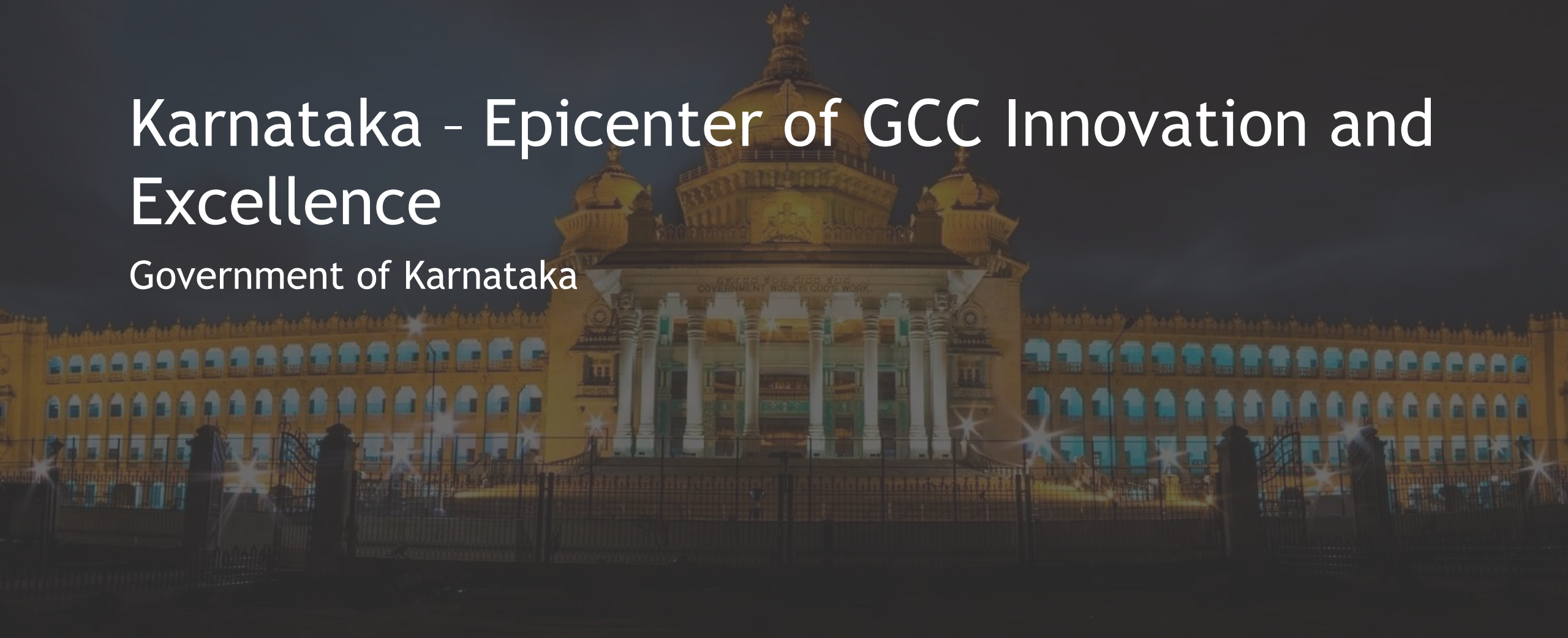


GOVERNMENT OF
KARNATAKA

Dept. of E, IT & Bt

Karnataka - Epicenter of GCC Innovation and Excellence

Government of Karnataka



Karnataka is the “GCC Capital of the world”

#1 Destination for GCCs

500+ GCCs; 30% market share

Proven & most trusted ecosystem for new GCC setups



#1 Fastest growing city in the world for next 15 years

Sustainable growth ecosystem for the future

#1 Talent base in India

1.2 Mn+ Talent

Access to best-in-class and niche technology talent pool

#1 Innovation ecosystem in country

14k+ startups & 14 niche CoEs

Access to cutting-edge technologies and frugal innovations



4th largest technology cluster in the world

The Indian Institute of Science (IISc) in Bengaluru alone filed 109 patent applications

Home to emerging technologies and robust R&D environment

400 out of Fortune 500 companies

Access to global clientele ecosystem



Bengaluru ~
Putting India on
the map as a
top 100
Technology
Cluster, globally

Karnataka offers an unmatched GCC ecosystem to propel innovation and transformation

An environment for GCCs, not just to scale, but also to charter new boundaries in innovation and transformation, with Bengaluru boasting most GCC innovations leveraging best-in-class ecosystem



Innovation in our DNA

- Startups
- Incubators and Accelerators
- Innovation hubs
- Centre of Excellences (CoEs)



Largest Talent base including AI

- Eminent institutions
- Skilling programs
- Emerging-tech oriented courses



Conducive business environment and a committed Government

- India's first GCC policy
- Best-in-class incentives with custom packages
- Single touch support for GCC journey
- Institutional support/ Ecosystem development

Innovation & R&D: Karnataka is a global innovation hub with more than 400+ MNCs having their R&D centers



Karnataka has a strong Innovation ecosystem



1st in NITI Aayog's India Innovation Index



Home to 400+ MNCs with global R&D Centres (35% of 1500 GICs)



Bangaluru - 4th Largest technology and innovation cluster in the world



Highest in India for number of patent applications

Global companies have R&D units set up here



Vibrant Innovation ecosystem: Access to cutting-edge technologies via extensive network of startups, academia and CoEs

Bengaluru has a thriving ecosystem of **14,000+** Start-ups with **45** unicorns and **14** established CoEs focusing on next-gen technologies



25%

Of tech start-ups in Bengaluru leverage deep-tech



3,600+

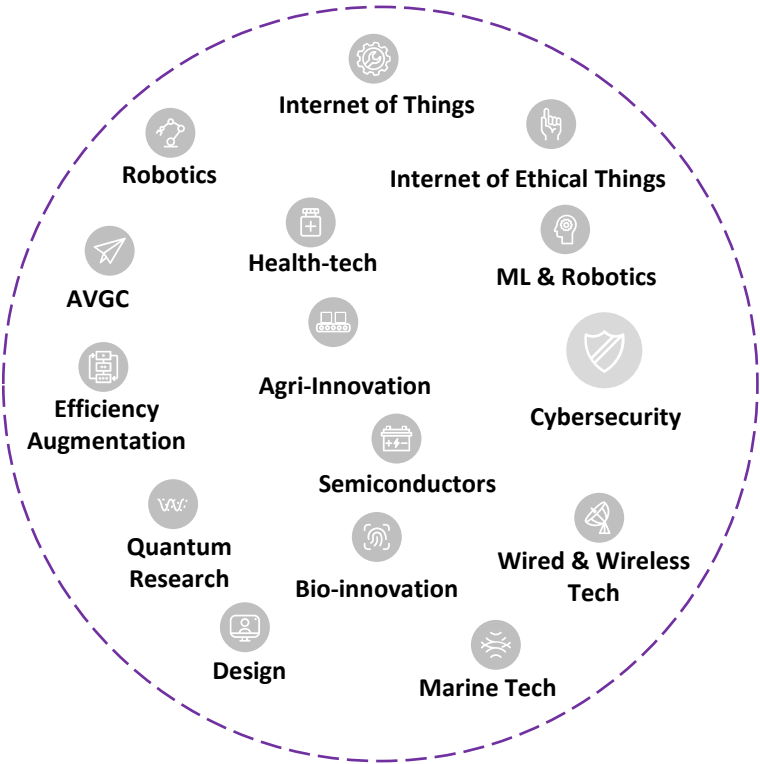
No. of funded tech start-ups – highest in India



37%

Of India’s open innovation programs are active in Bengaluru

14 active and 7 emerging CoEs focusing on next-Gen. technologies



Centres of Excellence (CoE)

Government of Karnataka has invested in CoEs to deliver:



New age Tech innovation



Academic-Industry Integration



Foster Startup ecosystem



Talent upskilling



Policy Advocacy



Cutting edge research

Home to the largest tech talent base including AI



Bengaluru houses **38%** of India's overall digital talent including AI/ML, Analytics and Cybersecurity



#1

State in talent retention in 2024



36%

Of India's GCC tech talent



#1

In India in Ease of Living Index attracting millennials and women workforce



#1

In housing senior and mid-level IT professionals



50%

Of AI/ML professionals in the country



IISc, IIT, IIM and IIIT

Premier educational institutions in Karnataka

#1

Due to the thriving and matured ecosystem developed over years, Bengaluru has emerged as the fastest growing city in the world for next 15 years

Biggest pool of Japanese speaking individuals & focused initiatives to enhance language proficiency in state such as University Connect organized by the Japan External Trade Organization (JETRO); Nili Japanese Language Institute & SNRC (Sakura Nihongo Resource Centre)

Commitment to offer an optimal business environment for GCCs



India's first GCC policy

Key announcements of the policy:

- GCC Acceleration and Investment Council
- Global Innovation Districts (GIDs)
- AI CoE & Skilling Council
- Special package for Beyond Bengaluru



Best-in-class incentives with custom packages

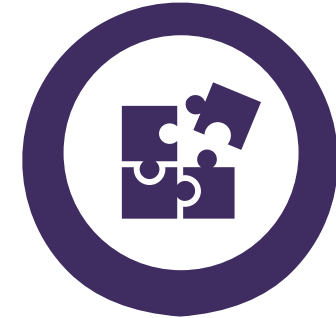
Various incentives for existing & new GCCs across key pillars:

- Talent
- Local ecosystem
- Infrastructure & incentives
- Regulatory easing



Single touch support for GCC journey

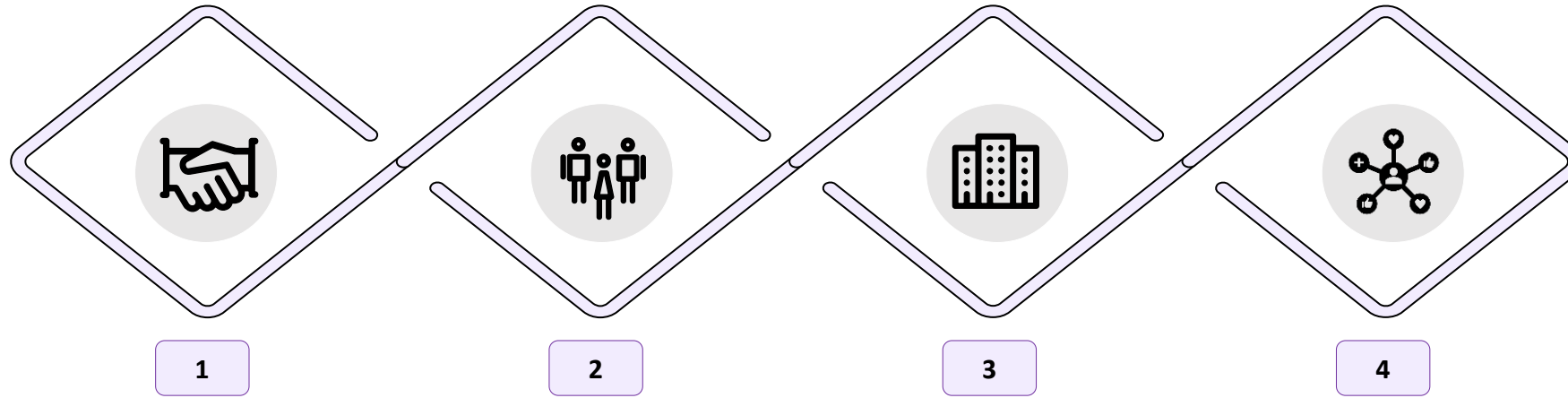
- Dedicated SPOC through the setup journey
- GCC command center for end-to-end setup support
- Upcoming GCC Incentive Clinic acting as an operational helpdesk



Institutional Support/ Ecosystem Development

- New Age Innovation Network (NAIN)
- State-wide skilling initiative – Nipuna
- Academia collaboration and uplifting through different CoEs

Karnataka GCC policy: Key Pillars



Ease of doing business

- Dedicated GCC support unit
- GCC incentive clinic
- Regulatory easing
- Commercial real estate portal
- Customized incentive packages

Talent Development and Skilling

- AI skilling council
- Nipuna Karnataka initiative
- Global leadership development skilling program

Infrastructure innovation and ecosystem

- Global Innovation Districts
- Centre of excellence (CoE) for AI
- Beyond Bengaluru package
- Nano GCCs

Industry Collaboration and Ecosystem Development

- GCC Acceleration and Investment Cell
- Cluster Anchor groups
- Innovation challenges
- GCC immersive hubs

Pillar 1: Ease of Doing Business

Dedicated GCC Support Unit

Dedicated unit for GCC support, including fast-track approvals, policy guidance & **Single Point of Contact (SPOC)** to manage interactions - initiation to resolution.

GCC Incentive Clinic :

A **dedicated platform/helpdesk** for GCCs to share needs, pain points, and questions

Regulatory Easing

Streamlining processes and fast tracking approvals in **less than 45 days**.
Dedicated GCC handbook for e2e guidance to GCCs during setup

Commercial Real Estate Portal

Digital portal offering GCCs a **one-stop platform** to explore listings of available commercial spaces across Karnataka

Customized Incentive Packages

Tailor-made incentive packages for mega projects, including GCCs creating over 5,000 jobs in Bengaluru or 1,000 jobs Beyond Bengaluru

< 45 days

Timeline with expedited approval for all necessary operational approvals for setting up GCCs

50-80%¹

Reimbursement of quality certification fees (80%; up to 8 lakh) for GCCs in Beyond Bengaluru and (50%; up to 6 lakh) in Bengaluru

50%²

Reimbursement on statutory patent filing fees (up to 2 lakh for Bengaluru & upto 3 lakh for Beyond Bengaluru)

30%

Reimbursement of property tax for 3 years for new / existing GCCs for **beyond Bengaluru regions**

100%

Reimbursement of Electricity duty for 5 years to GCCs establishing or expanding operations in **Beyond Bengaluru regions**

¹ Each GCC can claim this reimbursement for up to 3 certifications (1 each year) during the policy period

² Claimable up to 5 times during the policy period. Each GCC is eligible to use this benefit once per year



Pillar 2: Talent Development and Skilling

AI Skilling Council

Council with industry participation will drive **curriculum development and skill delivery focused on AI**. The cost of curriculum will be borne by Government and delivered through institutions of higher education across the State

Nipuna Karnataka Initiative

A **skill development initiative** focusing on emerging technologies like AI, ML, and Blockchain. INR 100 crore allocated initially. Additionally, industry partners will contribute through direct investments, CSR funds, and in-kind support

Global Leadership Development Skilling Program

Financial incentives and **partnerships with prestigious educational institutions for leadership skill development**, including international exchange programs and mentorship.

50%³

reimbursement of the internship stipend for interns, for a period of maximum 3 months, up to INR 5,000 per month per intern

INR 3K/Mon⁴

EPF reimbursement per employee for new GCC setups for first two years in Beyond Bengaluru regions (min 100 emp.)

50%

reimbursement for recruitment assistance (upto INR 7 Crs) for new or existing GCCs in the Beyond Bengaluru regions (min 100 employees)

20%

reimbursement on skilling expenses up to INR 36,000 per graduate and INR 18,000 per diploma holder for up to 100 employees or 15% of their total workforce, whichever is less

³ for maximum of 20,000 interns per year and 1,00,000 interns over policy period. Applicable to any new or existing GCC in the State, hiring interns from State govt. universities / affiliated colleges

⁴ subject to the condition that the employment is for a continuous period of 2 years. Each GCC will be able to avail this incentive for up to 30% of their workforce with a maximum limit of 250 employees. The govt. will support up to 25 GCCs



Pillar 3: Infrastructure and Innovation Ecosystem

Global Innovation Districts

3 new parks (GIDs) in Bengaluru, Mysuru and Belgavi offering state-of-the-art infrastructure and streamlined regulatory support

Centre of Excellence (CoE) for AI

A hub-and-spoke model through IIT Alumni association to create compute capacity, curated datasets, responsible/ethical AI principles, startup acceleration facilities and other support needed to build the AI ecosystem.

Beyond Bengaluru Package

Incentives for GCCs setting up operations in cities like Mysuru, Mangaluru, Hubballi-Dharwad-Belagavi, Tumakuru, Kalaburagi, and Shivamogga

Nano GCCs

Support for Nano GCCs (with 5-50 employees) in Beyond Bengaluru areas, offering flexible operations without minimum investment thresholds

Upto 40%⁵

In grants for setting up R&D - testing and prototyping facilities for emerging technologies (up to INR 50 crore) in **Beyond Bengaluru** (min 100 emp.)

40-75%

Capex for innovation lab/CoE setup (include expenses for specialized equipment, proprietary technology; up to INR 5 Cr for Bengaluru & upto INR 3 Cr for Beyond Bengaluru

Upto 25%

reimbursement of internet expenses for 3 years, up to INR 12 lakh for **new** GCCs setup in **Beyond Bengaluru regions** (min 100 emp.)

50%⁶

reimbursement of rent expenses for new/existing GCCs (upto INR 2 Cr) in the **Beyond Bengaluru regions** (min 100 emp.)

⁵.30% of the total allocation will be dedicated to AI and related facilities. The grant may be provided in the form of land, building, or financial assistance. The grant will be provided to a maximum of 3 GCCs in the policy period

⁶Upto INR 50 lakh and a maximum of 10 GCCs annually for GCCs setting up with 100+ employees. Upto INR 2 crore and a maximum of 6 GCCs annually for GCCs setting up with 500+ employees.



Pillar 4: Industry Collaboration and Ecosystem Development

GCC Acceleration and Investment Council

Establishment of a council comprising global leaders, CXOs, and industry experts to provide strategic guidance and insights for GCC initiatives.

Cluster Anchor Groups

Formation of groups to assist GCCs in setting up operations in each of the 6 Beyond Bengaluru clusters, offering local connections and matchmaking with academia and industry players.

Innovation Challenges

Funding for five innovation challenges every year with up to INR 1.5 crore for the deployment of a solutions to public service challenges.

GCC Immersive Hubs

Support for setting up immersive hubs to showcase Karnataka's R&D capabilities, operating on a public-private partnership (PPP) model.

1/3rd

of costs reimbursed for events & conferences (up to INR 25 lakh) organized by new / existing GCCs or industry associations in the state

Upto INR 1 Cr

for applied research to support industrial application of Academic research. GCCs contribute at least 25% of the approved project cost, remainder funded by academic institution.

100%

Reimbursement of the costs for startups utilizing the lab or space of GCC (upto INR 40 lakh). Government will support max 5 GCCs per year for providing facilities to min. 4 startups

50%

of the total cost up to 1 Crore for setting up 'GCC Immersive Hubs' to demonstrate innovation and R&D being undertaken in the State, on Public-Private Partnership (PPP) mode.



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